

Porsche Group Highlights

		1996/97 HGB	1997/98 HGB	1998/99 HGB	1999/00 HGB	2000/01 HGB		2001/02 HGB	2002/03 HGB	2003/04 IFRS	2004/05 IFRS	2005/06 IFRS	
Sales	€ million	2,093.3	2,519.4	3,161.3	3,647.7	4,441.5		4,857.3	5,582.0	6,147.7	6,574.0	7,273.0 ³⁾	Sales
Domestic	€ million	671.9	735.5	955.6	893.2	1,001.3		1,121.0	1,482.5	1,213.6	1,267.0	1,234.0	Domestic
Export	€ million	1,421.4	1,783.9	2,205.7	2,754.5	3,440.2		3,736.3	4,099.5	4,934.1	5,307.0	6,039.0	Export
Vehicle Sales (new cars)	units	32,383	36,686	43,982	48,797	54,586		54,234	66,803	76,827	88,379	96,794	Vehicle Sales (new cars)
Domestic Porsche	units	9,670	9,174	10,607	11,754	12,401		12,825	13,896	12,176	13,902	13,921	Domestic Porsche
Export Porsche	units	22,713	27,512	33,375	37,043	42,185		41,409	52,907	64,651	74,477	82,873	Export Porsche
Vehicle Sales Porsche	units	32,383	36,686	43,982	48,797	54,586		54,234	66,803	76,827	88,379	96,794	Vehicle Sales Porsche
911	units	16,507	17,869	23,090	23,050	26,721		32,337	27,789	23,704	27,826	34,386	911
Boxster	units	15,876	18,817	20,892	25,747	27,865		21,897	18,411	12,988	18,009	27,906	Boxster
Carrera GT	units	–	–	–	–	–		–	–	222	660	368	Carrera GT
Cayenne	units	–	–	–	–	–		–	20,603	39,913	41,884	34,134	Cayenne
Production	units	32,390	38,007	45,119	48,815	55,782		55,050	73,284	81,531	90,954	102,602	Production
Porsche total	units	32,390	38,007	45,119	48,815	55,782		55,050	73,284	81,531	90,954	102,602	Porsche total
911	units	16,488	19,120	23,056	22,950	27,325		33,061	29,564	26,650	28,619	36,504	911
Carrera GT	units	–	–	–	–	–		–	7	270	715	290	Carrera GT
Boxster	units	15,902	18,887	22,063	25,865	28,457		21,989	18,788	13,462	20,321	30,680	Boxster
Cayenne	units	–	–	–	–	–		–	24,925	41,149	41,299	35,128	Cayenne
Employees	at year-end	7,959	8,151	8,712	9,320	9,752		10,143	10,699	11,668	11,878	11,384	Employees
Personnel expenses	€ million	464.4	528.2	574.9	631.3	709.9		799.4	849.5	949.7	964.8	1,037	Personnel expenses
Balance Sheet													Balance Sheet
Total assets	€ million	1,249.7	1,490.9	1,916.1	2,205.4	2,891.6		5,408.7	6,315.0	9,014.3	9,710.1	14,628.8	Total assets
Shareholders' equity	€ million	298.1	415.8	587.4	782.0	1,053.3		1,466.8	1,754.5	2,920.8	3,420.2	5,376.1	Shareholders' equity
Fixed assets	€ million	565.3	579.6	525.6	577.7	731.8		2,207.7	2,663.3	2,380.1	2,428.4	5,680.8	Fixed assets
Capital expenditures	€ million	234.8	175.8	155.0	243.7	293.8		1,119.5	1,295.2	1,111.1	919.0	4,224.2	Capital expenditures
Depreciation	€ million	107.6	157.1	183.7	196.6	132.7		278.8	392.2	381.5	510.5	488.8	Depreciation
Cash flow	€ million	205.5	305.0	407.8	424.7	418.4		781.5	1,007.9	1,120.4	1,335.3	1,873.0	Cash flow
Extended cash flow	€ million		413.1	592.5	506.5	764.4		1,067.3	1,389.6	1,511.7	1,332.1	2,100.6	Extended cash flow
Income before tax	€ million	84.5	165.9	357.0	433.8	592.4		828.9	933.0	1,137.0	1,238.0	2,110.0 ³⁾	Income before tax
Net income	€ million	71.3	141.6	190.9	210.0	270.5		462.0	565.0	690.0	779.0	1,393.0 ³⁾	Net income
Dividends paid in total	€ million	13.0	21.9	21.9	26.4	45.0		297.0	59.0	69.5	87.0	157.0	Dividends paid in total
Dividends per share ¹⁾													Dividends per share ¹⁾
Ordinary share	€	0.72	1.23	1.23	1.48	2.54		2.94 + 14.00	3.34	3.94	4.94	5.94 + 3.00	Ordinary share
Preference share	€	0.77	1.28	1.28	1.53	2.60		3.00 + 14.00	3.40	4.00	5.00	6.00 + 3.00	Preference share
DVFA/SG earnings per share ²⁾	€	4.10	4.80	13.00	13.70	17.20		27.80	35.20	–	–	–	DVFA/SG earnings per share ²⁾
Earnings per ordinary share	€	–	–	–	–	–		–	–	39.63	44.68	78.10	Earnings per ordinary share
Earnings per preference share	€	–	–	–	–	–		–	–	39.69	44.74	78.22	Earnings per preference share

¹⁾ The years up until 1999/2000 have been adjusted according to the share split in fiscal year 2000/01.

²⁾ Deutsche Vereinigung für Finanzanalyse und Anlageberatung/Schmalenbach-Gesellschaft (German society of investment analysts).
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³⁾ incl. figures from discontinued operations of CTS Group